

Cisco Specializations are paths for developing technical skills and business practices. **Cisco Powered Services Specializations** unlock benefits to help you build your managed service practice. **Cisco Solution Specializations** are partner-level designations that recognize knowledge, practice, and experience in key industry solutions.

Benefits:

- Deliver as a single offer and reap rewards with promotions and incentives
- Training resources to increase knowledge and skills and help set you apart from the competition
- Specialized designation in Partner Locator so customers can identify you as an expert
- Specialization logo and certificate and specialization status featured on your profile on Partner Locator
- A pathway to Select, Premier, and Gold levels, to help increase profitability
- Access to marketing assets that differentiate you as a trusted authority in the field
- Unlock more benefits and rewards and offset costs with Market Development Funds and increased incentives

Powered Service Specializations: ¹



Cisco Powered Cloud Managed Security:

- Provide a multi-tenant, subscription-based service for hosted and managed models
- [Requirements](#)

Cisco Powered XDR (Extended Detection and Response):

- Deliver XDR as a managed service detecting and responding to the most sophisticated threats.
- [Requirements](#)

Cisco Powered Managed Firewall:

- Build end-to-end firewall solutions to quickly resolve, preempt, and prevent security software issues
- [Requirements](#)

Cisco Powered SASE:

- Build a portfolio of smart cameras and environmental sensors to secure any premise
- [Requirements](#)

Cisco Powered Meraki Security:

- Give customers powerful security with flexibility and efficiency using Meraki cloud
- [Requirements](#)

Cisco Powered Intelligent Workspace:

- Build a portfolio of smart cameras and environmental sensors to secure any premise
- [Requirements](#)

Solution Specializations: ¹



Secure Access Service Edge (SASE): ² (~11 hours of commitment)

- Help your customers integrate networking, security, and observability functions in the cloud
- [SASE Specialization Overview](#)
- [Requirements](#)

Extended Detection and Response (XDR): ² (~15 hours of commitment)

- Help your customers analyze, prioritize, hunt, and remediate threats
- [XDR Specialization Overview](#)
- [Requirements](#)

Core Security:

- Protect your customers networks with Cisco's integrated security and networking solutions
- [Core Specialization Overview](#)
- [Requirements](#)

Secure Networking: ² (~32 hours of commitment)

- Help customers implement [Cisco secure networking solutions](#) to connect everyone and everything with AI-powered zero trust security
- [Secure Networking Specialization Overview](#)
- [Requirements](#)

Secure Network Management:

- Help customers streamline network management and enhance system responsiveness for greater visibility and control
- [Secure Network Management Specialization Overview](#)
- [Requirements](#)

² Three Specializations to replace Advanced Security Architecture Specialization (ASAS). Partners need at least one of the three Specializations for [EA eligibility](#).

Resources:

[Partner Specializations](#)
[Powered Services Specializations](#)
[Partner Solution Specializations](#)
[Partner Architecture Specializations](#)
[Partner Business Specializations](#)

[FAQ](#)
[EA 3.0 Requirements](#)
[Powered Services Requirements](#)
[Specializations At-a-Glance](#)
[Audit & Related Docs](#)
[Program Notifications](#)
[PMA Tool](#) (Apply or Renew)

¹ Only security related specializations shown